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|  | **ARABICA VIET NAM TECHNOLOGY APPLICATION JOINT STOCK COMPANY**  **Address: 2nd Floor, Number 2F, Alley 200, Vinh Hung Street, Vinh Hung Ward, Hoang Mai District, Hanoi** |

**PRICE QUOTE**

**Dear: Viettel Peru S.A.C COMPANY (BITEL)**

***Project: Build A Bitel Academy Portal***

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| 1. **Software Package Price (USD)** | | |
| 1 | Content management system (CMS): Add/delete new courses per game, Manage the media player system inside the course, Manage weekly live pro sessions, Manage subscription … | 15,000 |
| 2 | Core system: integrates with carrier systems such as MPS, MiBitel | 25,000 |
| 3 | Webapp Portal (Website, Wapsite) | 20,000 |
| **Total** | | **60,000**  **(Sixty Thousands)** |
| 1. **Project implementation time** | | **Period** |
| 1 | Time to build software package when the conditions are guaranteed to be on schedule: hardware infrastructure, connection of core systems | 3 months |
| 1. **SLA Support** | | **Period** |
| 1 | Free 12 months warranty since signing FAC | 12 Months |
| 1. **Method payment** | | **Timeline** |
| 1 | 70% of total Contract Price | After PAC is signed |
| 2 | 30% of total Contract Price | After FAC is signed |

**Note:** - Quoted pricing does not include any taxes.